



NATIONAL SPORT ORGANIZATION & NATIONAL TEAMS SUPPORT SUMMARY 2011-12

The Canadian Winter Sport Institute provides world-class sport facilities where Canadian athletes can discover, develop and excel. WinSport Canada owns and operates Canada Olympic Park, the Bill Warren Training Centre in Canmore, the Beckie Scott High Performance Training Centre on Haig Glacier, and funds two-thirds of the operating costs of the Olympic Oval in Calgary. A not-for-profit organization, WinSport Canada supports national sport organizations, encourages educational opportunities and subsidizes the operation of unique training and recreational facilities used by the nation's top athletes and the general public.

TRAINING SUPPORT

FOOD & BEVERAGE

WinSport Canada will host one Canada National team athlete reception per winter season to celebrate athlete success and dedication to their sports.

WinSport Canada will venue one host AGM per NSO/PSO in a venue. Subject to WinSport Canada choice based on availability.

FACILITIES

- Facility host one AGM/ year
- Selected free meeting rooms based on availability
- Free wireless internet access
- Free BNTC/BWTC access for carded athletes
- Discounted rate at the Bob Niven Training Centre and assess to IST services

VENUES

National team has priority on venue bookings

Exclusive venue training for training camps at no charge . Scheduling restrictions apply.

SNOW VENUES

Complimentary day tickets will be provided for training and events. National team list is required from the NSO or head coach.

Complimentary airbag day pass. Additional charges will be applied for transport and snow venue modification.

DEVELOPMENT TEAMS - Event day ticket pricing for training. Development or training team list required for the NSO.

GENERAL SPORT DISCOUNTS

- 30% Off Catering menus (excluding lounge menu)
- 25% off Sharps AV equipment rental
- Sport rate on venue and facility rentals

WORLD CUP EVENT SUPPORT

Priority booking on event dates and venue

Coach passes are complimentary in National and International level events

WORLD CUP SUPPORT PACKAGE INCLUDES

** Charges are based on specific event requirements above regular operation*

VENUE

- Competition venue preparation and maintained in accordance to FIS specifications
- Operational support and materials
- Athlete/team, event staff and officials, Media access passes
- Event customizations

FACILITIES

- Standard rooms will be provided for the following :
 - Event Office, Media Office to the maximum of 7 days - one day booking fee instead of per time block extended
 - Team Captain' meetings to the maximum of 5 days
 - Athlete services (including waxing facilities, athlete lounge/meals, awards, anti-doping) to the maximum of 5 days
 - Volunteers and Officials room to the maximum of 7 days
 - Event storage to the maximum of 10 days pre and post the event.
- Standard room services including basic one time set up, take down, daily cleaning-garbage-recycling, and wireless internet
- Facility bookings are based on availability and some conditions apply. Additional bookings are available at additional costs

FOOD AND BEVERAGE

- 30% off catering menus
- Liquor licensing and permits
- Assistance with existing partnerships

RISK MANAGEMENT

- Medical coverage (hill patrol) for competition days including safety gear and materials
- Medical room for triage services and pain management
- Foothills hospital within 7minutes of the facilities and strong relationship with Calgary Emergency Services

EXPOSURE & MARKETING

- Connection with media and sponsor partners. Inclusion in WSC media buys and rates for additional promotion leading up to the event
- Inclusion on the WinSport Canada website including event listing, website banner
- Inclusion in a minimum of 1 e-blast to the WinSport Canada database
- Event promotion around the park